

## WHAT MAKES US THE BEST?

### Experience Makes the Difference!

#### US

A Foreman who can communicate with you is on site at all times. This ensures quality control. We have no day laborers and more importantly ... no "paid-by-the-hole" crews or contract labor. Some of our employees have been with the company over twenty years.

A superintendent or owner will oversee all leveling. This is the most critical phase of the repair process.

We water-jet pier holes, when necessary, to penetrate hard clay or other soil conditions. This allows our pilings to go deeper and achieve maximum depth.

Spacing: Atlas spaces pilings approximately 7 feet apart on single story structures. This spacing assures a uniform lift with adequate support of your grade beam.

25 Ton rams: are used to press all pilings, allowing us to achieve the desired depth. Atlas logs piling depth of each hole on each project to verify pilings reach maximum depth for the location of the structure.

A detailed diagram with before and after floor elevations is documented on all projects. These elevations verify the amount the structure had to be lifted to correct the damage and more importantly documents the file for later use, should warranty adjustments need to be made.

#### THEM

Most companies pay crews as contract labor, by the hole per day. If they do not complete a certain number of holes, they lose money. So, they are forced to cut corners.

Most companies allow crews, some with no experience or training, to level homes. This leads to costly mistakes.

Shallow depths lead to future piling failure. Water-jetting is time consuming and uses more material, but again, cutting corners leads to piling failure. Think about it: How far can you push a pencil in the ground when the ground is wet versus dry?

Other companies will space pilings up to 9 or 10 feet apart to be the lowest bidder. A span such as this will not allow a uniform lift and can permanently damage the grade beam.

Smaller rams are not capable of reaching the appropriate depth. Smaller rams cut costs, but can lead to inadequate depth resulting in future piling failure.

"Smoke and Mirrors". An elaborate proposal is impressive. However, it's the little things that matter. If final elevations are not logged, it is difficult to verify if the repairs have failed or where the problem is located. Other companies can then recommend more repairs rather than provide a warranty for their repairs.

## US

We repair mortar cracks and replace caulking around doors and windows in the areas we work. We also color-match the mortar as close as possible. Taking the time to chip out mortar and caulking allows the best chance for the brick cracks to close completely. Our crews take pride in knowing the structure has been repaired completely and that your home is now in the best condition possible.

No job is complete until any excess dirt is removed, landscaping is back to original position and all work areas are clean. Any portion of the irrigation system removed by Atlas will also be repaired.

Our no-down-payment policy ensures your satisfaction. Since you don't pay until the job is completed to your satisfaction ... your satisfaction is guaranteed. A quality, lifetime repair is our goal on every project.

We have been a member of the Better Business Bureau for over 41 years and have never had a complaint. Why ... because we stand behind our work and honor our warranty. There are no tricks. Our warranty is backed by nearly 50 years in the business of repairing foundations.

Does the person recommending repairs have any real experience repairing foundations? At Atlas, an owner or management staff prepares all estimates ... all of whom have many years of hands-on experience.

## THEM

Most companies do not chip out the mortar and caulking. This will not allow separations to close completely. If mortar cracks are not filled and caulking not replaced, you will be forced to have another company complete these repairs. This can be expensive and the quality is usually poor. Why spend thousands of dollars repairing your home's foundation only to have an unsightly finished product?

Again, other companies cut corners by leaving the excess dirt from digging holes on the jobsite. The dirt and debris is either mounded too high against the brick, causing potential termite problems, or the dirt is simply left in piles for you to clean up.

Be cautious of any company that asks for a down payment. You lose all control if you have already paid for a portion of the repairs. Requesting a down payment for a typical repair also raises a question about the financial strength of the company.

There is no excuse for a complaint with the Better Business Bureau. Resolved complaints only mean the company was forced to deal with the issue. Most companies now offer a "lifetime warranty" but have numerous exclusions and crafty ways to void their warranty. Remember, a warranty is only as good as the company who stands behind it.

Most companies hire salespeople that are paid a commission. These salespeople could have been selling insurance six months ago and most have never leveled a house. Unlike many industries, foundation repair requires experience.

